



TigerRisk drives growth in Delegated Authority business with key hires and geographical expansion

Stamford, CT, March 29, 2022 – TigerRisk Partners LLC, a leading risk, capital and strategic advisor to the global insurance and reinsurance industries, has boosted its Delegated Authority offering with two key hires in Australia and London.

TigerRisk enters the Australian Reinsurance and Programme Market with the appointment of Simon Chandler as Head of Reinsurance Broking, Programmes and Binders. Based in Sydney, Australia, he will be responsible for driving the development of TigerRisk's delegated business in the Australia, New Zealand, and Pacific Islands region.

Mr. Chandler brings 40 years' experience in the reinsurance industry, with 10 years in London and 30 years in Australia. He joins from Brokers Online Re, where he was Reinsurance Broking Manager. Prior to this, he was the Senior Manager for Sompo Japan Australia for five years. He previously worked at Aon Re, Breeze Re, Heath Re, REcentis, Sedgwick Re, and Willis Re.

Richard Laird has been appointed Partner and will be responsible for finding solutions for innovative placements and structures in the US, Canada, the UK and Europe. He will be based in London.

Mr. Laird joins from Ed Broking, where he was Divisional Director, Alternative Risk. Previously, Mr. Laird worked at Price Forbes Risk Solutions as Director, Speciality Division, and then Executive Director. Before that, he was Director, Speciality Division at Patriarch Risk Limited, and Managing Director at Evolve Brokers Limited.

Mr. Chandler and Mr. Laird will report to Neill Cotton, Partner at TigerRisk Partners UK.

"Both Simon and Richard have a proven track record in first-class broking in the delegated authority sector and I am delighted to welcome two professionals of such calibre to the team," said Mr. Cotton.

"Simon is recognised for the production and broking of strategic and hard-to-place placements. He specialises in treaty and facultative reinsurances and sourcing paper for MGAs, as well as other insurance and reinsurance-backed financial instruments. Richard's skills lie in placing innovative specialty insurance binders, as well as being a strong advocate of utilising analytics and technology in his broking. Being innovative and advanced in technology is part of Tiger's culture."

"TigerRisk entered the delegated authority business market in 2019 and has been focused on creating niche portfolios and working with high-value-add MGAs," said James Few, Chief Executive Officer of TigerRisk International. "We are absolutely delighted with Tiger's growth in this area – our delegated authority offering is a fantastic part of our business model and fits very neatly into our analytical reinsurance culture."

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About TigerRisk

TigerRisk Partners LLC is a leading risk, capital and strategic advisor to the insurance and reinsurance industries founded in 2008. TigerRisk Capital Markets & Advisory (TCMA), a broker dealer registered with the U.S. Securities and Exchange Commission, a member of FINRA and a member of SIPC, is a wholly owned subsidiary providing clients strategic advice on mergers, acquisitions, and capital markets products and transactions.

Headquartered in Stamford, CT, TigerRisk has offices in Stamford, New York, Bermuda, London, Hong Kong, Minneapolis, Chicago, and Raleigh. For more information, visit www.TigerRisk.com.